

Joann S. Martinez

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Top producing REALTOR® expanding my services to Court Mediation and Probate & Divorce Real Estate.

Noteworthy

- Top Producing REALTOR 2022
- Member Latina Coalition Silicon Valley
- Contra Costa County Court Mediation Mentee
- Certified Probate Real Estate Specialist
- University of San Francisco Latinx Alumni Society

Work Experience

REALTOR®

Twin Oaks Real Estate – Benicia, CA
June 2021 to Present

In less than 12 months I have closed on 23 transactions and mentoring other Agents on marketing strategies. I am expanding on Probate and Divorce Realty services niche through networking with attorneys.

Program Director / Clinical Counselor

Bay Area Rescue Mission – Richmond, CA
June 2018 to June 2021

Provided management and oversight to staff of Program Coordinators and Residential Assistants. Conducted intakes of new residents. Charged with writing curriculum to be taught to the guests residing at the Center for Women and Children. Oversaw office-wide programming and monitored program outcomes as defined by funder goals and objectives and work with staff to achieve these outcomes.

Ensured clients received timely and quality services and were treated with dignity and respect. Provided guidance to staff regarding problem solving and when appropriate met with clients to hear concerns and determine appropriate resolutions.

Provided case management, one on one counseling and process groups geared to self-sufficiency through empowerment by culturally sensitive and relevant education.

Investigator, Child Safety Specialist

Arizona Department of Child Safety - Phoenix, AZ
December 2014 to June 2016

Investigated reports of child abuse and neglect, assessed child safety, conducted interviews, attended court hearings, and wrote professional reports, utilized computer and the Department's Child Welfare Software Programs. Maintained accurate reports and case files in accordance with guidelines. Worked with parents who had lost custody of their children due to abuse or neglect in complying with court orders for employment and permanent housing.

Domestic Violence Case Manager, Crisis Counselor, Homicide Review Team

STAND for Families Free of Violence - Concord, CA

December 2013 to June 2014

Assisted victims with life skills coaching and referred to community resources to address immediate needs. Also assisted with career/education counseling and attaining permanent housing. Participated in the Homicide Review Team and conducted studies regarding DV related homicides, Certified domestic violence counselor, case manager and workshop facilitator to schools and community groups.

Sexual Assault Case Manager, LGBTQ Advocate, Crisis Counselor

Community Violence Solutions - San Pablo, CA

February 2011 to September 2011

Provided immediate help to adult and minor victims of sexual assault and human trafficking through the 24-hour Crisis Line, Counseling and In-Person Support, which included accompaniment to hospitals, police interviews, and legal proceedings. Was responsible for providing crisis intervention, advocacy, and accompaniment services as well as physical, technical, and emotional support for sexual assault victims in addition to law enforcement training. Was co-located at Rainbow Community Center and provided services to individuals who identified as LGBTQ.

Victim/Witness Advocate

Solano County District Attorney's Office - Fairfield, CA

October 2010 to February 2011

Provided legal support services to the prosecutors in the District Attorney's Office; assisted victims and witnesses in preparation for court; informed victims of their rights, gathered information to assist in the prosecution of cases, and provided court accompaniment and emergency services. Managed the court appearances of victims and witnesses to ensure their presence in the courtroom when needed.

Medical Assistant

Gorum Orthopaedics - Turlock, CA

October 2004 to October 2010

As a Medical Assistant I assisted the orthopedist in treating patients and prepared them for minor surgery procedures. I was responsible for collecting blood and other bodily fluid specimens, bandaging wounds, applying splints, administered medications, and coordinated the surgeon's schedule.

Education

Certificate Negotiations Mastery

Harvard University Business School Online

Current

Court Mediation 40-hour Training

Congress of Neutrals – Pleasant Hill, CA

Completed 2022

Licensed REALTOR®

California Department of Real Estate

November 2020

Doctor of Philosophy, Psychology

Grand Canyon University - Phoenix, AZ

Incomplete 2019

Master of Science, Addiction Counseling

Grand Canyon University - Phoenix, AZ

Graduated October 2018

Bachelor of Science, Organizational Behavior and Management

University of San Francisco - San Francisco, CA

Graduated May 2012

Professional Affiliations

American Psychological Association

American School Counselor Association

Latina Coalition of Silicon Valley

University of San Francisco Latinx Alumni Society

Additional Information

Personal accolades and community advocacy have been acknowledged by The White House in 2012 and documented in The San Jose Mercury News and Diablo Valley College Newspaper.