

BRENT TARNOW

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EXPERIENCE

NOV 2017 – PRESENT

FOUNDER, TEMMX LLC

- Operate a real estate company investing in multifamily properties in Northern California.
- Manage a portfolio of properties, which involves resolving tenant disputes, habitability and nuisance issues among tenants, lease negotiation, and complying with state and local legislation.
- Developed a strong network of professionals in real the estate space, including investors, lenders, wholesalers, agents, lawyers and tax specialists.

NOV 2016 – NOV 2021

RENEWABLE ENERGY POLICY ANALYST, CAL. PUBLIC UTILITIES COMMISSION

- Energy Division staff lead on renewable energy, including research and recommendations on program implementation, compliance and enforcement.
- Perform policy research and present findings on issues relevant to the renewables program, including the impact of other California programs, comparison to other states' renewables policy, and changing market dynamics.
- Interact with parties to the proceeding and other stakeholder on compliance reporting, advice letters, and long-term portfolio planning.
- Coordinate with other California agencies, including the CEC and ARB on RPS policy.

DEC 2010 – AUG 2016

STAKEHOLDER ENGAGEMENT CONSULTANT, FUTURE 500

- Advised Fortune 500 companies (Nestle USA, Coca-Cola, Southern Company), NGOs (Fair Trade, Ocean Conservancy), funders (Hewlett Foundation, Energy Foundation) to develop strategic relationships with environmental and social stakeholders.
- Consulted groups on the best methods to engage and communicate with their perceived adversaries – i.e. how corporations and stakeholders alike can communicate in ways that resonate with their audience.
- Managed relationships with key partners, including corporations, NGOs, foundations and government agencies.
- Led a variety of stakeholder meetings to reach consensus or achieve a common goal, often between contentious parties like electric utilities and climate advocates.
- Directed or contributed to multi-stakeholder policy initiatives including national climate policy, recycling and bottle bills, GMO labeling legislation, corporate water use and watershed protection, and sustainable seaweed certification standards.
- Partnered and consulted at the C-suite level on sustainability initiatives, strategic communication and stakeholder outreach.
- Led several training sessions, seminars, webcasts and other events for clients and the public on the value of stakeholder engagement and the keys for finding common ground.

DEC 2006 – MAR 2008

INVESTMENT BANKING ANALYST – LIVINGSTONE PARTNERS, LLC

- First employee in North American office, now 29 professionals in U.S. and 120 worldwide, hired to advise in and perform start-up functions.
- Transitioned to investment banking analyst role, analyzing and facilitating M&A deals in a variety of industries.

SEP 2003 – JAN 2005

ATTORNEY, CLINGEN, CALLOW & MCLEAN, LLP

- Litigation attorney working on general commercial matters.

EDUCATION

2011 - 2012

PRESIDIO GRADUATE SCHOOL, MBA IN SUSTAINABILITY

- Leadership Scholar Award Recipient, 2012
- *Did not complete coursework for MBA; pursued career opportunity in sustainability*

2000 - 2003

UNIVERSITY OF NORTH CAROLINA SCHOOL OF LAW - CHAPEL HILL., J.D.

- North Carolina Journal of International Law & Commercial Regulation, Staff Member
- Christy Deal Scholarship Award Recipient

1997 - 2000

UNIVERSITY OF ILLINOIS, B.S. POLITICAL SCIENCE

- Graduated in 3 years

LICENSE & QUALIFICATIONS

- California Real Estate Salesperson
- Licensed Attorney, Illinois 2003

ACTIVITIES & INTERESTS

- Distance running – road and trail
- Playing chess
- Licensed soccer referee & youth coach
- Doing *literally* anything with my two sons